



E-NEWS

an update from Encore Health Network

NOVEMBER 2011



Don't forget to give **Encore** a phone call on your **January 1 groups**.

It's not too late for your employers to make that change to a network that *delivers unique value to your bottom line!*

Encore Health Network moves January 2012

As **Encore** expands its membership and network products to include our new **Encore** Workers Comp network, we are also expanding as an organization. As a result of strong growth and long term strategic planning, thanks to our payor and broker partners, in January 2012 **Encore Health Network** is moving into larger office space at:

**8520 Allison Pointe Boulevard, Suite 200
Indianapolis, IN 46250**



Lake Pointe Center III

Encore's long –term lease and growth plan at this new location includes options to expand further. We apologize for any inconvenience during the move. Please rest assured that this move is another positive step forward and positions **Encore** as a premiere Health and Work comp Network in Indiana that delivers unique value to your bottom line.

In order to ensure a seamless transition, we are proactively communicating the changes which will affect our payor partners. The changes are the following:

- **Claims Address** – Yes, we have a brand new claims mailing address. It is the one listed above. *In order to ensure a seamless transition, please ensure that all groups that renew on or after January 1, 2012, have the new claims mailing address on the ID cards.* Please change the **Encore** claims mailing address for your remaining groups on the group's effective date.
- **Contact Information**- There will be no change to our current email addresses, business cell phones or our customer service number; however, our personal office numbers will be changing. Upon assignment of those new numbers, we will contact you as soon as possible.

For any questions or concerns, please contact your Sales and Marketing representatives.

5010 Update:

As the deadline for 5010 quickly approaches, Encore has been busy with the testing phase. Currently, we are about halfway through and feel we will meet the implementation deadline. Thank you to all of the payors and their internal contacts for helping us with this process.

If you have any questions regarding 5010 implementation please contact your client service representative, Holly Joyce at (317) 963-9737 or Kevin McShay at (317) 963-9661.



Unique Product

Encore Workcomp product is ready for business

Launched this fall, **Encore Workcomp** PPO network is ready to be accessed by our payor partners and employers in strategic geographic markets statewide. With best commercial pricing and even exclusive access to many providers, Workers' Compensation PPO payers and employers now have excellent choice and strong savings in Indiana through **Encore** Health Network.

With our local presence and provider ownership (via IU Health, Community Health Network and Deaconess Hospitals), **Encore** Workcomp provides payers and employers with an alternative to national work comp networks as well as a network partner that understands the Indiana market. We understand the importance of offering payers and employers access to high quality, cost effective care that positively impacts the medical component of a workers' compensation claim.



Encore continues to ***deliver unique value to your bottom line.*** We also offer additional options for payers and employers through our **Encore** and **Encircle** products for Employer Group Health plans. **You can choose which product is right for you.**

For more information about the new **Encore Workcomp** or our other network products, please contact Shawn Gibbons, Dir. of Sales & Marketing, at 317.963.9733 or sgibbons@encoreppo.com

CONTACTING ENCORE SALES & MARKETING

Shawn Gibbons

Director of Sales & Marketing

Phone: (317) 963-9733

Email: sgibbons@encoreppo.com

Holly Joyce

Account Representative

Phone: (317) 963-9737

Email: hjoyce@encoreppo.com

Rochelle Forrest, RN

Sales Account Executive

Phone: (317) 963-9729

Email: rforrest@encoreppo.com

Kevin McShay

Account Representative

Phone: (317) 963-9961

Email: kmcshay@encoreppo.com

Jenny Rhodus Kress

Sales Account Executive

Phone: (317) 963-9732

Email: jrhodus@encoreppo.com

Fred Douse

Sales Analyst

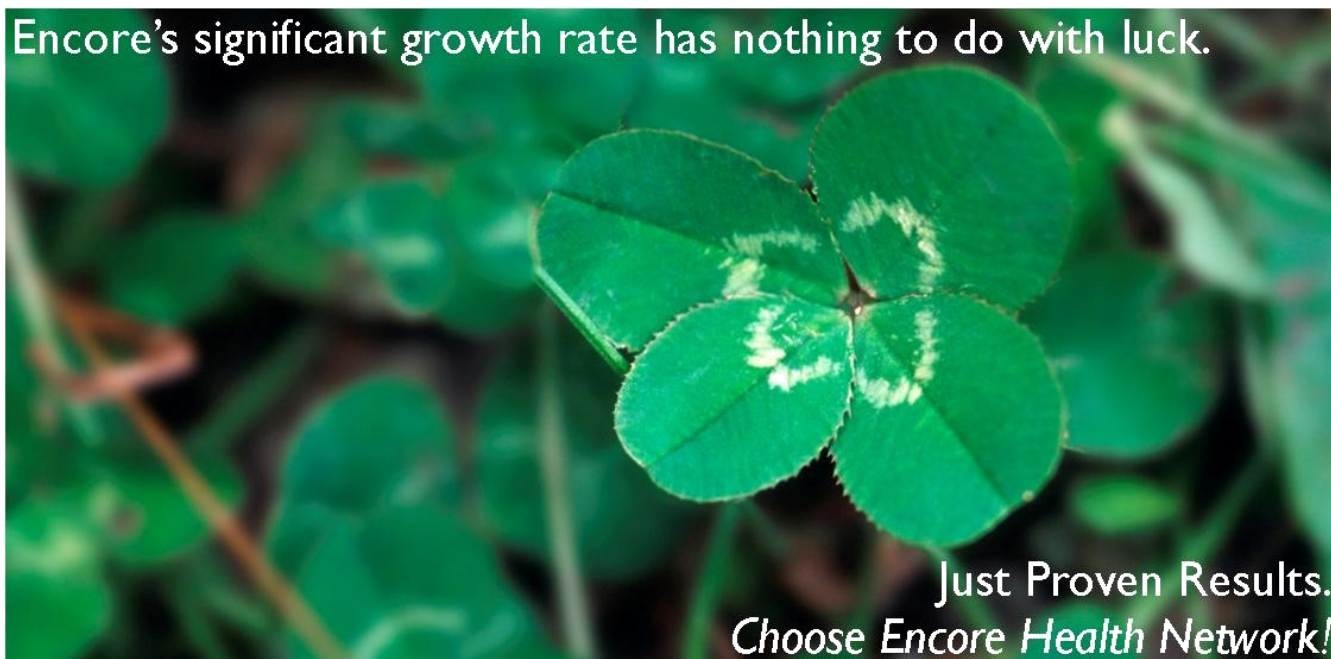
Phone: (317) 963-9764

Email: fdouse@encoreppo.com

www.encoreconnect.com

Phone: (888) 574-8180 Fax: (317) 963-9850

Encore's significant growth rate has nothing to do with luck.



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Choose Encore Health Network!



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